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Seminar	Title	Date	Short Description
Leadership in Global Energy	Leadership in Global Energy	12 <sup>th</sup> of July 2019 Registration closing date: 8 <sup>th</sup> of July 2019 Early bird registration closing date: 28 <sup>th</sup> of June 2019	<ul> <li>•What is Leadership and Leadership Theories</li> <li>•Values, Behaviours and Culture</li> <li>•Leadership vs Management</li> <li>•Communication and influencing skills</li> <li>•Leading beyond the organisation</li> <li>•Change Management</li> <li>•Decision making and stakeholder management</li> <li>Learn More @ https://www.hace.gr/haee-seminars/leadership-in-global-energy/</li> </ul>
Capital Capita	The Geopolitics of Energy in SE Europe	19 <sup>th</sup> of September 2019 Registration closing date: 13th September 2019 Early bird registration closing date: 2th September 2019	HAEE's Seminar on the Geopolitics of Energy in South Eastern Europe and the Eastern Mediterranean will offer participants an in-depth review of the energy policies of the region's leading countries and the way they interact with the respective strategies of the US, the EU, Russia and China. The Seminar will analyze the interaction between governments and major industry players focusing on the oil and natural gas sectors. Learn More @ https://www.haee.gr/haee-seminars/the- geopolitics-of-energy-in-se-europe/
Introduction to O' and Cas Exploration and Production	Introduction to Oil and Gas Exploration and Production	9th of October 2019 Registration closing date: 1st of October 2019 Early bird registration closing date: 20th of September	The course provides a comprehensive overview of the oil and gas exploration and production industry from a historical, current and future perspective for both non-technical and technical staff. The principles of exploration, development and production will be covered and complemented by what is happening in the industry and what the future holds. The full lifecycle of exploration to product deliver will be covered. Learn More @ <u>https://www.haee.gr/haee-</u> <u>seminars/introduction-to-oil-gas-exploration-production/</u>
HEEE       Methods         Weighted       Weighted         Beckricity Markets       Methods         Electricity Markets       Methods         (4)       Methods	Competitive Electricity Markets	30 <sup>th</sup> of October 2019 Registration closing date: 21st of October 2019 Early bird registration closing date: 11th of October 2019	HAEE's introduction to the "Competitive Electricity Markets" Seminar, provides a comprehensive overview of the main principles and concepts related to the liberalization of the power markets, the basic models of market design, how power sector is restructured and regulated under competition, and how electricity markets are organized. There is emphasis on the details of the "Target Model" for the European Internal Electricity Market, the role of Market Coupling, the fundamentals of Bilateral Transactions and Power Exchanges for trading, as well as the products traded and the trading strategies. The core objective is to understand the most important features of the European competitive power markets, the drivers for the price determination and risk management. Learn More @ https://www.haee.gr/haee-seminars/competitive-electricity-markets/
C(5)	Introduction to the concept of Hellenic Energy Exchange	<ul> <li>13<sup>th</sup> of November 2019</li> <li>Registration closing date: 4th of November 2019</li> <li>Early bird registration closing date: 24th of October 2019</li> </ul>	HAEE's introduction to the "Basics of Hellenic Energy Exchange" Seminar provides a solid overview of the main principles and concepts related to the power market model as implemented in Europe, accompanied by the latest developments in Greece. The seminar includes an introduction to the concept of market design, the roles of the different markets, regulation, price determination and risk management. The core objective is to understand the most important features of Hellenic Energy Exchange structure. <b>Learn More</b> @ https://www.haee.gr/haee-seminars/introduction-to- the-concept-of-hellenic-energy-exchange/





	Managing the Energy	Two – day Seminar (Dates will be	"Managing the Energy Transition" Seminar starts with an overview of the drivers of the ongoing energy transition, provides an introduction to some
(6)	Transition	announced soon)	of the conceptual frameworks in the Energy Transition. Based on the evidence so far of the 4-Ds in Energy Transition - Democratisation, Decarbonisation, Decentralisation and Digitisation in Energy, the course provides the essential tool kit for practicing managers in energy companies to respond to the policy and regulatory changes underway. The objective of the course, through practical case examples is to demonstrate that managing the energy transition process is not easy, involves high stakes policy level negotiations but can also offer opportunities along the way for companies to adapt their business models to shape/manage the outcomes from the energy transition process and yet remain fit for the future. <b>Learn More</b> @ https://www.haee.gr/haee-seminars/managing-the- energy-transition/
Connect Charge Policy. Carbon Markets and Carbon Finance	Climate Change Policy, Carbon Markets and Carbon Finance	One - day Seminar (Date will be announced soon)	The upcoming Climate Conference will herald the silver jubilee of climate change negotiations organised as a Conference of Parties (COP) by the UNFCCC. This seminar will provide not only an insight into how the climate negotiations impact business of the energy industries but also provide a historical underpinning to how the future policy around carbon market developments, global pricing of carbon and the role these negotiations play in the evolution of carbon finance instruments. This course covers the international policy, market instruments of carbon and the role of carbon finance in facilitating the energy transition to a decarbonised economy that is underway. The objective of this course is to prepare the attending professionals to clearly establish the link between the esoteric sounding language of climate negotiations to the strategic drivers in globalising carbon markets and the role of carbon finance that is driving the transition towards a decarbonised economy, globally. <b>Learn More</b> @ https://www.haee.gr/haee-seminars/climate-change-policy-carbon-markets-and-carbon-finance/